
Company Profile

2025.05.13 Ver.



HUMOST

Table of contents

- 1 Company Overview
- 2 Growth of the Company
- 3 Scope of Business and Outline of Major Business Items
- 4 Organization & Manpower
- 5 Outline of New Business Items
- 6 23 years of “Humost” Toward Dream

1. About Us



Name	Humost Co., Ltd.
Representative Director	Jang, Hanbo
Total stockholder's equity	\$ 4.8 million (as of end of 2023)
Established	Feb. 7. 1999
Affiliated Companies	Humost Nokwon / TPC Korea / Sungbo Medical
Website	www.humost.com

Head – Branch Offices	
Head Office	#2030, 2F, 51-25, Mansungbuk-ro, Deokjin-gu, Jeonju-si, Jeollabuk-do, Korea
Seoul Branch	#302 3F, Eco-friendly Commercial Distribution Center 29, Nonhyeon-ro 10-gil, Gangnam-gu, Seoul, Korea
Gwangju Branch	7F, Post Office Insurance Center 110, Sangmu Jungang-ro, Seogu, Gwangju, Korea

1-1.

Mission

Vision

Goal

MISSION

It contribute to making a better world where everyone can enjoy
A healthy and happy life by providing the best total health care solutions

VISION

A Trustworthy Health Care Group
Making Dream Come True with Customers

GOAL

A leading health care company equipped with a global network
All employees become specialist in their own areas
Establishment of a welfare system to provide
The best and optimum working environment



1-2. Core Value

TRUST

1. We put our priority on our commitments to customers with honesty and responsibility
2. We contribute to corporate growth and unity with mutual respect and consideration
3. We build open relationships through active and smooth communication

PASSION

1. We produce the best result with positive thinking and ownership
2. We perfectly fulfill our roles by working hard to improve our competency
3. We boost morale and motivation by giving encouragement and compliment

CHANGE

1. We actively engage in corporate projects with leadership
2. We always pursue innovation without fear of failure
3. We develop our capability to respond to future challenges with a sense of crisis



HUMOST

2. History of Growth

✓ Growth and Takeoff Period 2008~Present

2023	11	Humost Inc. – representative corporate establishment Nokwon Medical – change corporate name into Humost Nokwon Humost Bio – New corporate establishment
	02	Obtained approval of (Adhezion Biomedical's) Surgiseal 0.5ml adhesive
2022	11	Obtained approval from the Ministry of Food and Drug Safety for PAXMAN SCALP COOLING System and concluded an exclusive supply contract with Paxman Scalp Cooling
2021	01	Proclaimed mid-to long-term new business goals
	10	Obtained approval from the Ministry of Food and Drug Safety for the imported medical device (Adhezion Biomedical's) Surgiseal and concluded an exclusive supply contract with Adhezion Biomedical
2019	10	Obtained approval from the Ministry of Food and Drug Safety for the imported medical device (Adhezion Biomedical's) SecurePortIV and concluded an exclusive supply contract with Adhezion Biomedical
2018	05	Launched the New Technology Research and Development Office (selected for an industry-academia- research core technology development support project for two consecutive years)
	12	Obtained approval from the Ministry of Food and Drug Safety for the imported medical device (Med Trade's) AVARUS SWCL and concluded an exclusive supply contract with MedTrade
2017	08	Launched the Arthrex Team in Gwangju Branch
2016	02	Declared Nokwon Medical's values
	10	Concluded a partnership with Medtronic & Covidien Kendall and launched a new team in Seoul Branch
2015	05	Concluded a partnership with BD BARD and launched a new team in Seoul Branch
2014	12	Established TPC Korea, a subsidiary specializing in importing medical devices
		Obtained approval from the Ministry of Food and Drug Safety for the imported medical device (Echoson's) Ultrasound Scanner and concluded an exclusive supply contract with Echoson
		Obtained approval of the imported medical device (ATMOS) Microscope and 21 other types
2013	02	Opened a branch office in Seoul (Seoul Branch)
2012	09	Opened a branch office in Daejeon (Daejeon Branch)
	12	Launched the Diagnostic Reagent Business Division
2011	05	Opened a branch office in Gwangju (Gwangju Branch)
2008	06	Concluded a partnership with COVIDIEN
2007	12	Launched the Medical Business Division

2. History of Growth

✓ Establishment and Stabilization Period 1999~2007

- 2007 12 Launched the Medical Business Division
- 2004 04 Started operating an Internet shopping mall
Medical supplies / health foods
- 2002 07 Established Sungbo Medical (subsidiary)
- 2000 05 Designated as a company qualified for Korea Good Supply Practice (KGSP)
- 1999 01 Established a corporation (pharmaceutical sales business)

✓ Prize & Award

- 2001 03 Received a commendation as a model business establishment (from the Korea Pharmaceutical Distribution Association for the first time)
- 2003 03 Received a commendation as a model tax payer (from Iksan Tax Office for the first time)
- 2007 03 Received a commendation as a model business establishment (from the Korea Pharmaceutical Distribution Association for the second time)
- 2008 03 Received a commendation as a model tax payer (from Iksan Tax Office for the second time)
- 2010 02 Received a commendation as the best business establishment for KGSP (from the Ministry of Food and Drug Safety)
- 2013 05 Selected as a management innovation small and medium business (Main-Biz) (by the Small and Medium Business Administration)
- 2015 02 Received a commendation for meritorious service (from the Ministry of Food and Drug Safety)
Received a commendation as a model tax payer (from Iksan Tax Office for the third time)
- 2016 04 Selected as a youth-friendly small giant (by the Ministry of Employment and Labor)
- 2017 12 Selected as a youth-friendly small giant for the second consecutive year (by the Ministry of Employment and Labor)
- 2018 02 Received a commendation as a model business establishment (from the Korea Pharmaceutical Distribution Association for the third time)
- 2020 01 Selected as a youth-friendly small giant (by the Ministry of Employment and Labor for the third time)
- 02 Received a commendation for meritorious service (from the Ministry of Food and Drug Safety for the second time)

3. Scope of Business

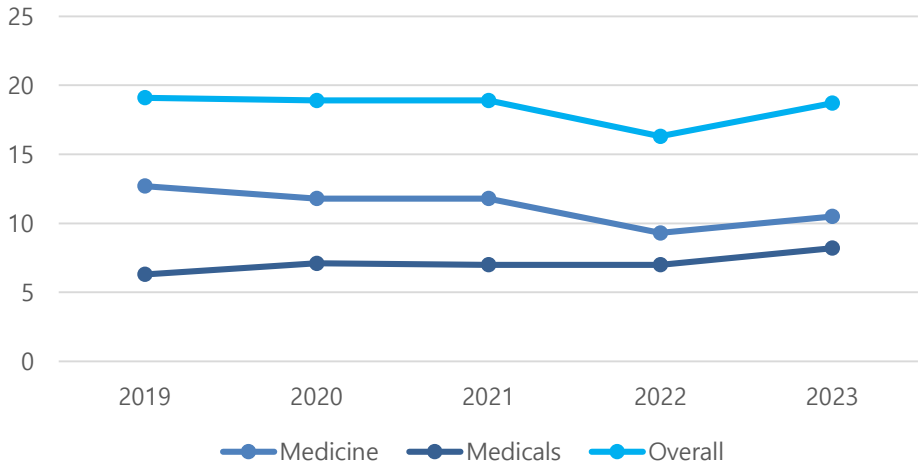
Categories of Business	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Licensed to import & distribute medical appliances																										
Medical instruments & surgical equipment																										
Medical consumables																										
Pharmaceutical Products																										

3-1. Sales Status

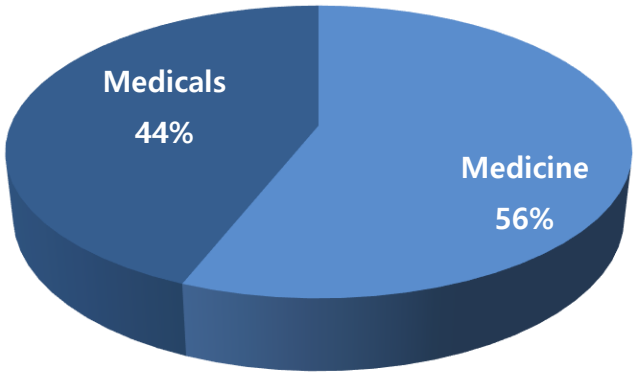
Based on USD Million (1 USD = 1,350 KRW)

	2019	2020	2021	2022	2023
Medicine	12.7	11.8	11.8	9.3	10.5
Medicals	6.3	7.1	7.0	7.0	8.2
Overall	19.1	18.9	18.9	16.3	18.7

Trend of Sales



Share of Business (2023)



■ Medicine ■ Medicals

3-2. Major Sales Accounts

Medicals

Started supplying national, general, and specialized in surgery hospitals.
Expanded sales territory in Seoul, Gyeonggi-do, Incheon territory



General
Hospitals

- Asan Medical Center
- Samsung Medicas Center
- Severance Hospital
- Korea Univ. Medicine
- The Catholic Univ. of Korea Seoul St. Mary's Hospital
- Ewha Womans Univ. Medical Center
- Soon Chun Hyang Univ. Hospital
- Konkuk Univ. Medical Center
- Cha Univ. Medical Center (Bundang, Ilsan)
- National Cancer Center
- ETC

Semi
General
Hospitals

- Daerim St. Mary's Hospital
- Jang's Hospital
- Choice Hospital
- Anyang Bone Hospital
- Shimjeong Hospital
- Hwaseong Yuil Hospital

3-3. Major Sales Accounts

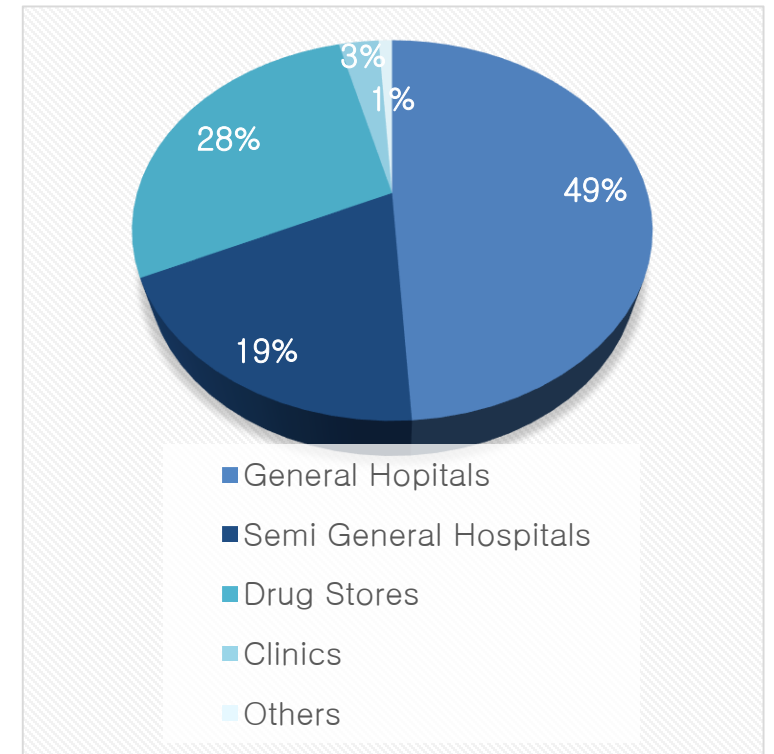
Medicine



Based on the sales and supply experience with general and specialized in surgery hospitals in Jeollabuk-do area

Dong-A ST	General Hospitals	<ul style="list-style-type: none"> Jeonbuk National University Hospital Wonkwang University Hospital Design Hospital Gunsan Medical Center Namwon Medical Center
Daewoong Pharm. Co., Ltd.		
JW Pharmaceutical		
Kukje Pharm. Co., Ltd.		
Ildong Pharmaceutical Co., Ltd.		
Hanmi Co., Ltd.	Semi General Hospitals	<ul style="list-style-type: none"> Maeumsarang Hospital NaeunHospital
Korea Otsuka Pharmaceutical		
Chong Kun Dang Pharma. Corp.		
LG Life Sciences Ltd.		
SK Chemicals	Clinics	<ul style="list-style-type: none"> Plus Internist & Surgeon Koryo Orthopedics Madi Orthopedics
CJ Healthcare		
Jansen Korea Ltd.		
GC Pharma		
Menarini Korea		

Sales Portion by Hospital Grade



3-4. Humost Nokwon

- Started supplying general hospitals in Jeollabuk-do area mainly for surgical goods under the agency contract with Medtronic in 2008
- Contributed to growth of sales by being designated as cooperative firm with multinational companies
- Expanded the sales territories into Seoul, Gyeonggi, Chungcheong and Honam provincial areas by opening branch offices in Seoul and Gwangju, while continuing diversification of products by adding new items to the sales list

✓ Overseas Partners



✓ Domestic Partners



3-5. Korea Exclusive Contract

Skin
Adhesive Product



SurgiSeal Stylus

TOPICAL SKIN ADHESIVE
2-Octyl Cyanoacrylate



The only topical skin adhesive in the world to receive FDA 510k Clearance in demonstrating inhibition of gram positive and gram negative bacteria growth.

- Inhibition of Bacteria
- High-Strength 2-Octyl Cyanoacrylate Formulation
- Microbial Barrier and Water-Resistant Protection
- High Moisture Vapor Transmission Rate (MVTR)

3-6. Korea Exclusive Contract

Catheter
Securement
Adhesive Product



SecurePortIV™
Catheter Securement Adhesive
Highly Purified Medical Cyanoacrylate



SecurePort IV was gotten approval from MFDS in 2019

First & Unique 2-octyl cyanoacrylate adhesive Approved by FDA for Secure VAD

Protection and moisturizing barrier effect of vascular insertion site by secure of vascular access device

Infection prevention and secure with only one product

3-7. Korea Exclusive Contract

Prevent Alopecia

PAXMAN[®]
CHANGING THE FACE OF CANCER

SCALP COOLING SYSTEM for chemo therapy patients

- Clinical trials in progress with SMC.
- Scalp cooling is a simple treatment that can prevent hair loss caused by certain chemotherapy drugs
- The use of scalp cooling or 'cold caps' is proven to be an effective way of combatting chemotherapy-induced hair loss and can result in a high level of retention or completely preserve the hair



3-8. Korea Exclusive Contract

Prevent
Oral mucositis



Oral mucosa COOLING SYSTEM
for chemo therapy patients

- Distribution Agreement in progress.
- **The Chemo Mouthpiece is intended to be used to cool the oral mucosa to reduce the incidence and severity of chemotherapy induced oral mucositis in adult patients.**
- **CMP arm showed a 68% reduction in the number of patients using analgesics in the Per Protocol analysis representing a 3 fold increase in patients using pain medications in the control arm.**



3-9. Korea Exclusive Contract

Sterilized
patient gown



일회용 멸균 제품을 통한
감염 예방



환자 피부에 친화적인 소재로 **편안한 착용감** 제공 및 부드러운 고급 벨크로 사용으로 **쉽고 부드러운 탈부착**



린넨 세탁, 손상실, 관리 불필요에
따른 **비용 절감 및 경제성 향상**

- OEM production and nationwide sales network development in progress
→ HUMOST FIT : was gotten approval from MFDS in 2024
- Selling and supplying to general hospitals and surgical specialty hospitals

3-10. Korea Exclusive Contract

Wound care

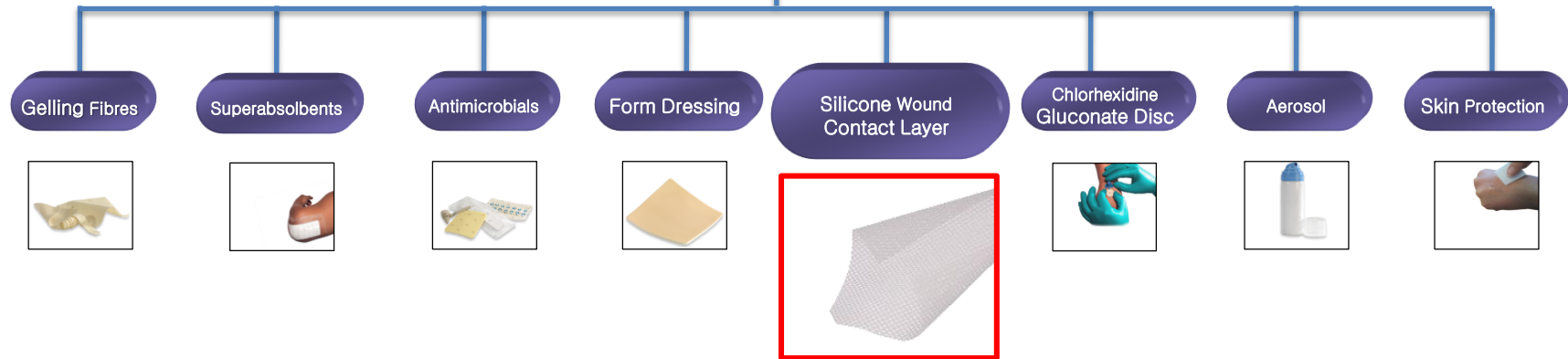


Celox사의 외상 지혈제품 생산 공급



Foxseal사의 밀봉드레싱제품 생산 공급

Wound Care Product Range



1999 Established / ISO 13485 Certified / Production of Wound Care products and consumer healthcare products

Silicone Wound Contact Layer permission was gotten approval from MFDS in December 2018, Non-payment

3-11. Korea Exclusive Contract

Ultrasound
Scanner

ECHOSON

ULTRASOUND SCANNERS

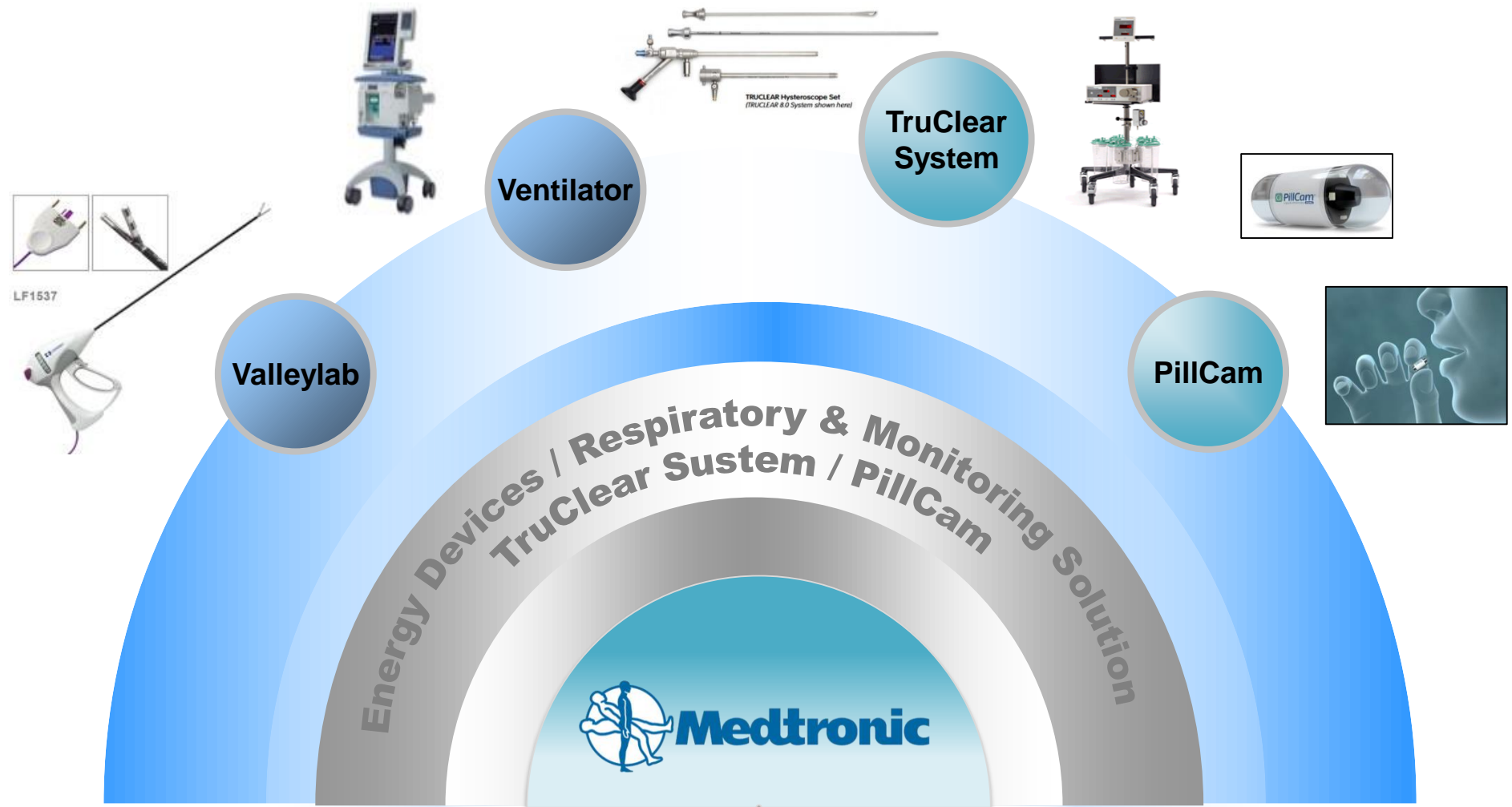
- Import medical equipment and establish national sales network for sales promotion
→ Albit (Ultrasound scanners) at ECHOSON(Poland) : was gotten approval from MFDS in 2014
- Selling about 140 Scanners to Semi General Hospital and clinics in South Korea



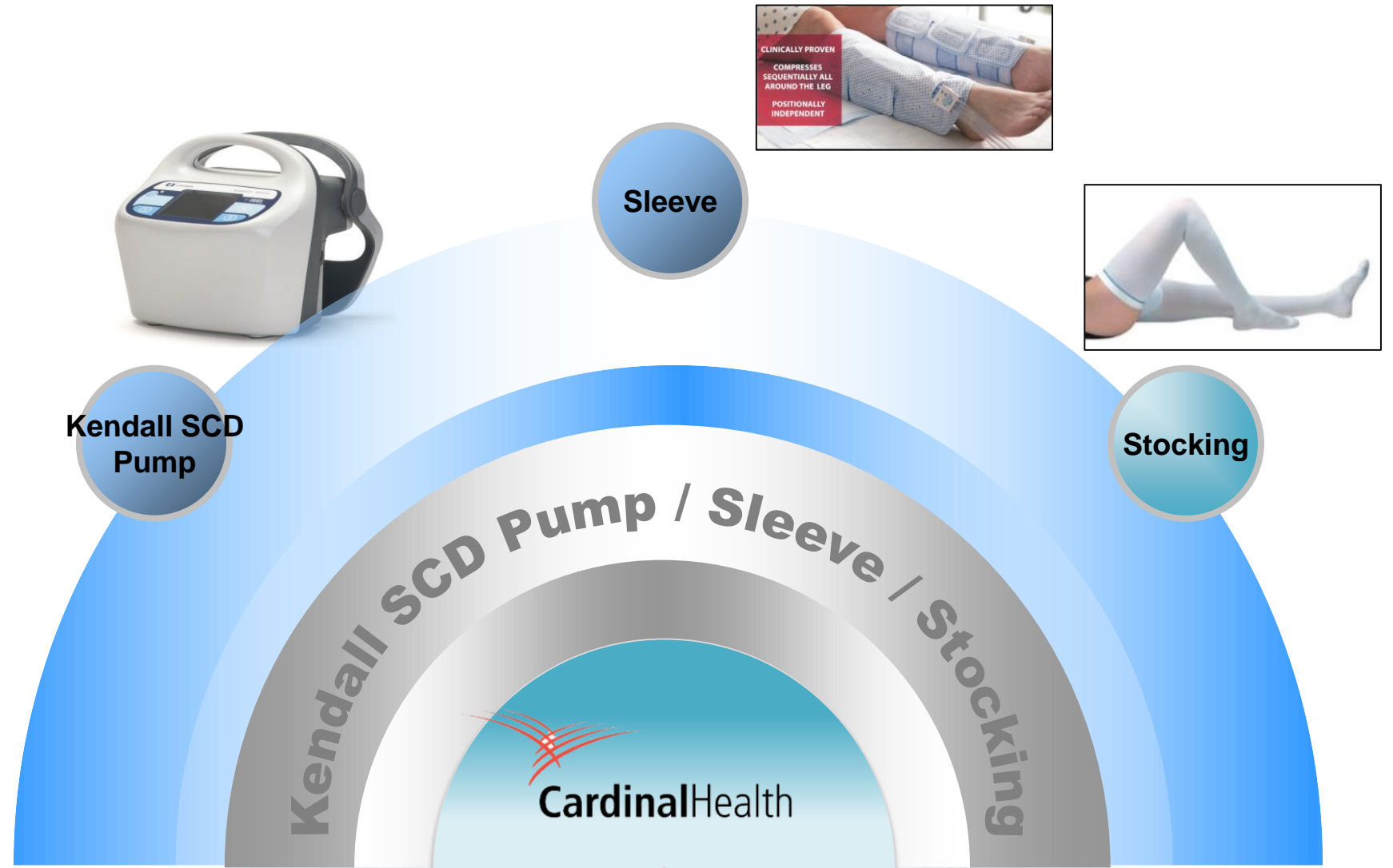
3-12. Korea Agency Contract



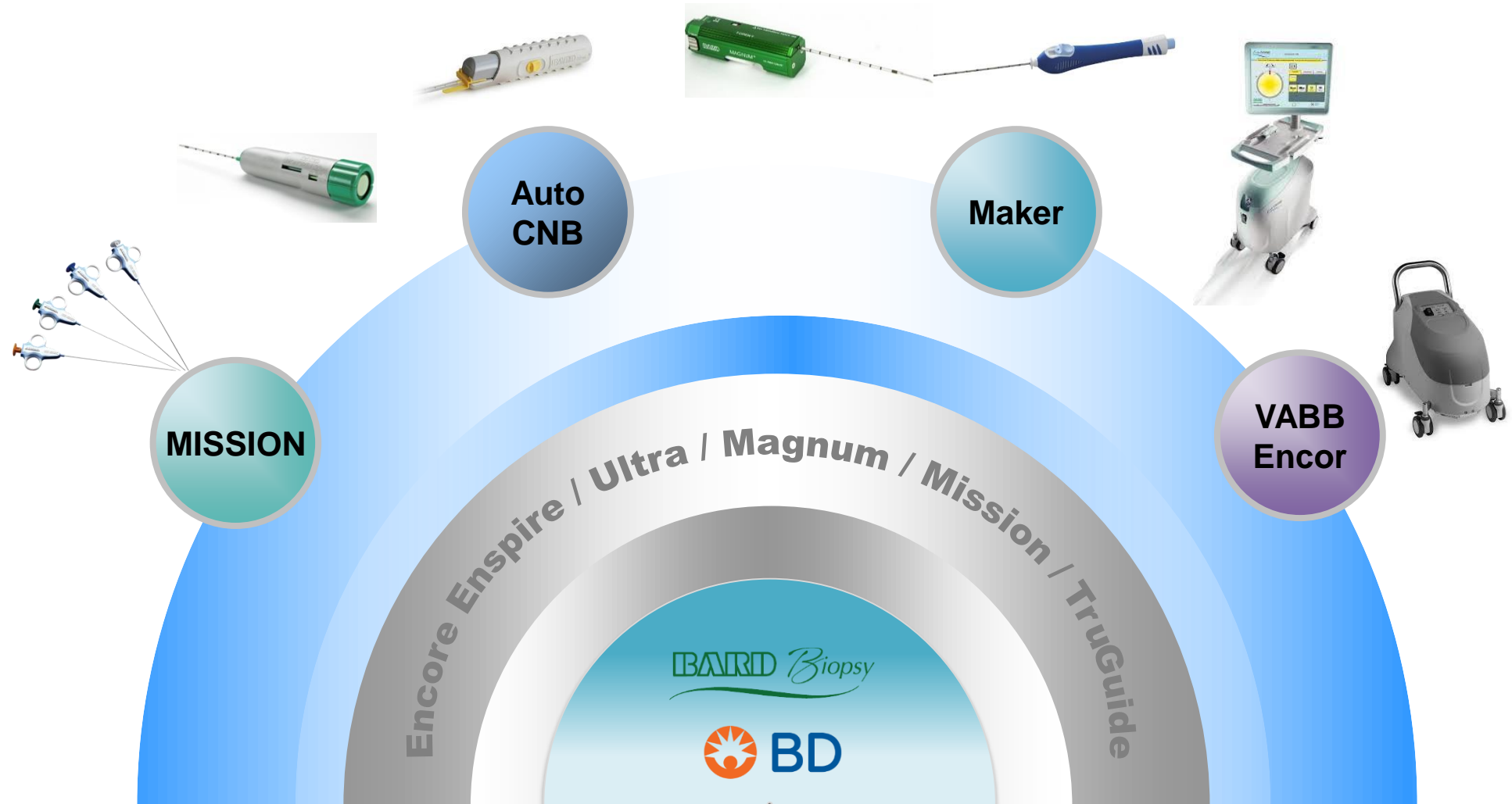
3-13. Korea Agency Contract



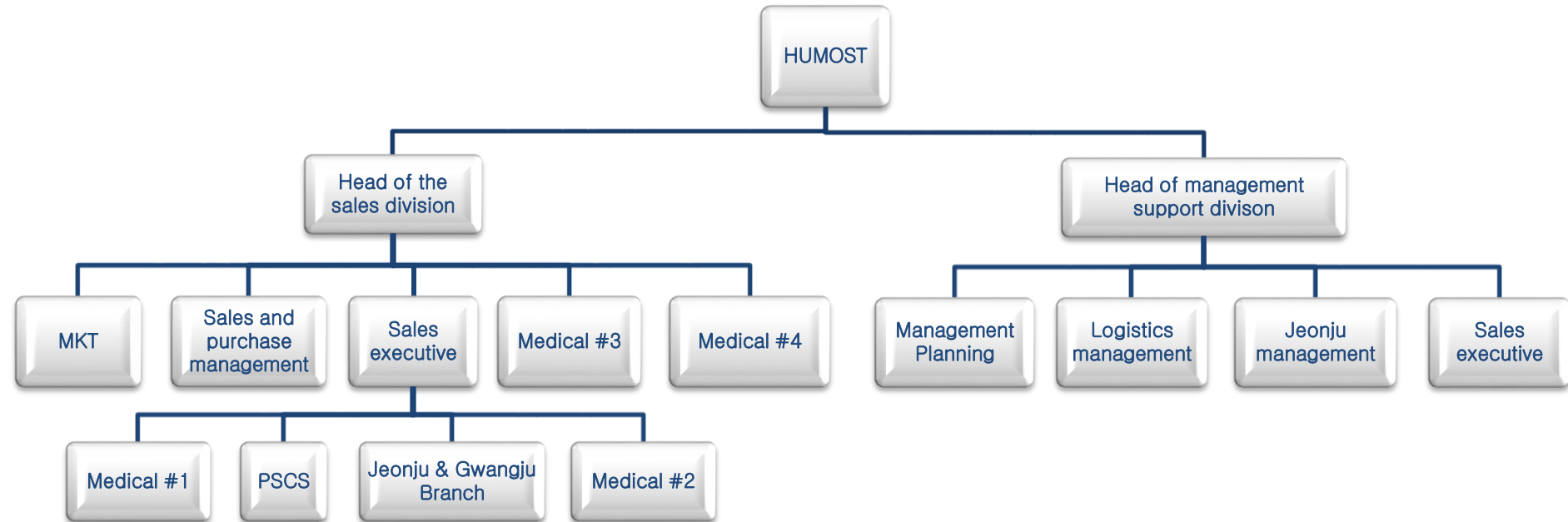
3-14. Korea Agency Contract



3-15. Korea Agency Contract



4. Organization Chart



	Humost Nokwon		Total
Department	Sales	Business Support	–
Employee	20	17	37

4-1. Leadership Management

Name	Title	Main Duties	Experiences
Jang, HanBo	Representative Director	Representative	32 year experiences in sales of medicine and medical products including 11-year works at pharmaceutical companies
Kim, TaeYoung	Director	Sales of medical device	20 year experiences in sales of medical device products including 12-year works at Coloplast Korea
Joe, UnGak	Director	Management Support Department	30 years experiences in business planning
Lee, SangBook	Director	Sales of medical device	17 year experiences in sales of medical device products

Business Adviser – Lee, Jongheon

- J&J Vice President / General Manager of Asia
- Orthopedics, Sports Medicine and Neurosurgery

Legal Adviser – Cho, Joonhyun

- Lawyer of law firm ‘THE FIRM’
- Hanmi Pharmaceutical's legal team leader
- Compliance Officer, Johnson & Johnson Medical, Korea
- a professor at Wonkwang University's Graduate School



HUMOST

5. Diversification

New business
launching
(2023~2026)



6. Business diversification

New corporation
launching



6-1. 2024 Slogan



6-2. Dream of Humost



We sincerely thank you, our customers, for visiting Humost, which places the highest priority on the health of humankind.

All employees at Humost, with its motto being ‘healthy living’, have worked hard in their respective positions in order to strictly maintain trust with its customers and achieve its corporate vision. In particular, Humost strives to create a healthy and happy world by providing the best total healthcare solutions based on ‘sustainability’ and ‘core values – trust, passion, and change’.



We will not stop taking on new challenges and changes in the future to achieve the ‘Humost Dream’.

Please look forward to our innovation and growth and give us lots of love and support. Thank you.

“Achieving dreams with passion!”

Dec. 2024 From All the members



Thank You
Thanks for your attention